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GENERAL TERMS AND CONDITIONS COOPERATION WITH SUPPLIERS

Requirements for the Supplier company:

- Supplier must have a sales office with an official and registered address;
- Supplier must have operated steady in the particular sector more than 2 years;
- Supplier must be able to offer guaranteed service and supply on their products and equipment;
- Promote and introduce financial leasing service offered by the Lessor to its clients, support clients for applying and receiving financial leasing service and agree with cooperation terms and conditions to work with the Lessor;

Requirements for Lease Items:

- Lease item must be manufacturing equipment and heavy machinery and mechanism as well as heavy equipment;
- Lease item must be a brand new, with no physical and technical defect, ready to operate and come with required accompanying parts and devices;
- Lease item must have no conflict of entitlement and have complied with all requisite documents to be ready to operate;

Documents required from the Supplier:

- An official request for cooperation;
- CV of the authorized signature (according to the format);
- A notarized copy of the state registered certificate and company charter;
- Copy of the distributorship agreement with the Manufacturer;
- Company introduction (presentation, brochure, catalogs and etc);
- The pricing of the products and equipment provided by the Supplier;
- The financial statements of the Company for the last 3 fiscal years /internal and tax/;
- Breakdown of sales, expenses, inventory, receivables, payables, debt and prepaid income, prepayment if any;
- Sales report for the last 12 months /on a monthly basis/;
- Business plan for the next 3 to 5 years;
- General terms and conditions offered to the customer;
- Copy of significant sales agreements /large amount deals/;
- The account history with other banks and financial institutions for the last 3 years;
- Details of debt in the local and international financial institutions and copy of related agreements.

Cooperation Terms and Conditions

- According to the Cooperation agreement;